

## Message Text

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ACTION EB-08

INFO OCT-01 ARA-06 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 COME-00 DODE-00 FPC-01 H-01 INR-07 INT-05

L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06 OES-06

SP-02 SS-15 STR-04 TRSE-00 ACDA-07 EA-07 EUR-12

/113 W

-----050248Z 059102 /63

R 042336Z APR 77

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 1307

INFO AMCONSUL MERIDA BY POUCH

AMCONSUL MONTERREY BY POUCH

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EO 11652: N/A

TAGS: ENRG EALR BENC MX

SUBJECT: PEMEX'S EXPANSION PLANS: NEW SWEETENERS AND  
AMMONIA PLANTS

1. PEMEX HAS SIGNED A LETTER OF INTENT FOR SIX NEW 200  
MCFD SWEETENERS BUT PAYMENT TERMS AND DEADLINES ARE STILL  
UNDER NEGOTIATION. THE BARGAINING ON TERMS HAS BEEN  
EXCEEDINGLY TOUGH WITH PEMEX INSISTING THAT THE FIRST  
PLANT BE IN OPERATION ONE YEAR FROM THE DATE CONTRACT IS  
SIGNED.

2. FOUR MORE 200 MCFD WILL BE CONSTRUCTED AT CACTUS,  
CHIAPAS, INCREASING RATED CAPACITY THERE TO 2.2 BCFD.  
THE AMERICAN COMPANY THAT BUILT PLANTS ONE THROUGH EIGHT  
HAS THE INSIDE TRACK BUT FACES NEW COMPETITION FROM  
RANDALL ENGINEERING. TWO OTHER SWEETENERS WILL BE  
CONSTRUCTED AT CARDENAS, TAB. TOTAL VALUE OF THE  
ENGINEERING SERVICES INVOLVED IS US\$20 MILLION.

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3. CONTRACTING FIRM MAY HAVE TO TURN TO FRENCH OR  
JAPANESE SUPPLIERS IF U.S. AND MEXICAN MANUFACTURERS  
ARE UNABLE TO MEET CONTRACT DEADLINES.

4. PEMEX HAS SHELVED PLANS TO BUILD A 100 MCFD SKID  
MOUNTED SWEETENER UNIT TO SERVE THE ANAHUAC AND TOTOMACA  
GAS FIELDS IN NORTHEASTERN MEXICO. IN ALL PROBABILITY,

SUCH A PLANT WILL EVENTUALLY BE BUILT.

5. PEMEX WILL SOON CONTRACT FOR THREE MORE LARGE AMMONIA PLANTS AT CACTUS, CHIAPAS. THESE PLANTS WILL BE FED BY GAS THAT IS CURRENTLY BEING USED BY INDUSTRIAL AND RESIDENTIAL CUSTOMERS IN CENTRAL AND SOUTHERN MEXICO. ONCE THE NECESSARY PIPELINES ARE BUILT, GAS FROM THE ZONA ZUR WILL ALSO MOVE INTO THE MONTERREY-REYNOSA-NUEVO LAREDO SYSTEM.

6. INFORMATION IN PRECEDING PARAGRAPHS WAS VOLUNTEERED TO PETOFF BY INDUSTRY SOURCE WHO HAS ASKED THAT ITS ORIGIN BE PROTECTED. THOMPSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** DEVELOPMENT PROGRAMS  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MEXICO04494  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770117-0801  
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**Litigation History:**  
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**Message ID:** b53601ab-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Date:** 29-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2908592  
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**Status:** NATIVE  
**Subject:** PEMEX'S EXPANSION PLANS: NEW SWEETENERS AND AMMONIA PLANTS  
**TAGS:** ENRG, EALR, BENC, MX, PEMEX  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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